

REAP | Regional Economic Area Partnership

Board of Directors Meeting Agenda

July 20, 2017 ~ 12:30 p.m.-2:00 p.m.

Wichita Workforce Center

2021 N. Amidon, Suite 1100, Wichita, KS

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1. Networking Lunch (12:00pm)
 2. Welcome, Introductions, and Announcements: Mayor Shelley Hansel, Chair (12:30pm)
 3. Board of Directors Business: (12:35pm)
 - A. Approval of Minutes from April 20, 2017: Mayor Shelley Hansel (pp. 2-5)
Recommended action: approve the minutes from the April 20, 2017 meeting as presented.
 - B. New Membership: Marla Canfield (pg.6)
New membership submission for associate membership from John Waltner and SCKEDD.
 - John Waltner, former chair of REAP, Mayor of Hesston for over 20 years, and Harvey County Administrator has submitted an application for associate membership.
 - South Central Kansas Economic Development District (SCKEDD) has submitted an application for associate membership.**Recommended action: approve John Waltner and SCKEDD for associate membership.**
 4. Strategic Planning Session: Misty Bruckner (pp. 7-20) (12:45pm)
WSU will provide the REAP Board of Directors Committee a summary of the results from the strategic planning process including the environmental scan and stakeholder interviews. There will be time dedicated to receiving feedback and discussion to develop a strategic plan.
 - A. Strategic Plan Update (pp. 7-11)
 - B. Stakeholder Interviews (pg. 12)
 - C. Management Partners Report from May 2013 (pp. 13-19)
 - D. Organizational Inventory for South Central Kansas (pg. 20)**Recommended Action: determine purpose / role of REAP in regionalism and create a committee to develop and draft strategic plan.**
 5. Adjourn (2:00pm)
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The REAP Board of Directors is scheduled to meet on Thursday, October 19, 2017 at 12:30 p.m.

Lunch will begin at 12:00p.m.

Board of Directors Meeting Minutes

April 20, 2017 ~ 12:30 p.m.-2:30 p.m.

Sumner County Economic Development Office, 314 N. Washington, Wellington, KS 67152

1. Welcome, Introductions, and Announcements

Mayor Shelley Hansel, Chair, welcomed attendees and asked for self-introductions.

2. Board of Directors Business

A. Approval of Minutes from January 18, 2017

Mayor Terry Somers, Mount Hope, (Commissioner Dave Unruh, Sedgwick County) moved to approve the minutes from April 20, 2017 as presented. Motion adopted.

B. Membership Update

Provided a 2017 Budget and listing of current members and paid 2017 assessments and new membership submission for associate membership from Commissioner Mike Wheeler, Butler County. 2017 Current Membership listing with assessments update: In December 2016, REAP assessment invoices were sent to all REAP members. The projected revenue from assessments for 2017 was \$132,440 as of today the revenue is \$133,166.

New members in the past year include: City of South Hutchinson, City of Moundridge and new associate members Westar Energy.

Approved Commissioner Mike Wheeler for membership.

C. Proposal for strategic planning services

This was a recommended item from the 3.9.17 REAP Executive Committee meeting. The purpose of this proposal is to begin strategic planning for REAP in summer of 2017.

At the 4.13.17 REAP Executive Committee meeting it was discussed at was recommended that there be more than the 8-10 interviews of partners proposed. This adjusted the cost of the proposal. The REAP Executive Committee approved this plan coming before the full Board of Directors.

Approved proposal for strategic planning services.

D. 2017 Legislative Session Update

REAP Priorities update provided and a summary of the South Central Delegation Lunch on with the delegation on March 22nd in Topeka. REAP hosted lunch for the South Central Delegation on 03.22.17. Mayor Shelley Hansel, Chair, thanked the delegation's support of policies that affect economic development in the region. She highlighted the WATC/WSU affiliation and Medicaid Expansion as two of REAP's priorities. Bob Myers, Legislative Chair, shared the importance of transportation infrastructure to the region and continuing to grow South Central Kansas. He also discussed the importance of Medicaid Expansion to the South Central economy. Mayor Longwell highlighted some of the economic development "wins" for the region as well. There

was some great conversation between the delegation and REAP members. The delegation requested more information sharing as they may not always hear in a timely manner some of the positive economic development activities in the region. REAP staff will work with the delegation and dispersing this information to them.

In total throughout the day, 26 members of the delegation had stopped by and met with REAP members.

E. Alaska Airlines Inaugural

The Wichita Airport Authority extended an invitation for REAP members to attend the Alaska Airlines inaugural on April 13, 2017.

REAP has a long history in providing a leadership role to commercial air service in South Central Kansas. In April 2016, REAP acted to take a position of leadership to help promote air service from Eisenhower Airport such as the Southwest Airlines awareness campaign for the new routes to Phoenix and St. Louis. As REAP continues to support air service and Eisenhower Airport as an ongoing regional priority this was great opportunity to learn about Alaska Airlines' new nonstop route and its impact on keeping fares competitive.

REAP Members/staff in attendance:

Mayor Jeff Longwell, Wichita
Mayor Randy White, Derby
Council Member Roger Perryn, Rose Hill
Council Member Carl Koster, Cheney
Randy Frazer, Moundridge
Austin Gilley, Rose Hill
Keith Lawing, REAP

Another event is being hosted by the Wichita Region Chamber of Commerce on May 4, 2017 from 11:30 to 1:00pm to meet with Alaska Airlines officials. Bob Myers, Newton, and Marla Canfield, REAP, will attend this meeting. If any other REAP members are interest please let staff know and a ticket will be purchased.

3. Regional Spotlight Topic: President Dennis Riddle and Stacy Davis
President Dennis Riddle, Cowley College, and Stacy Davis, Sumner County Economic Development, discussed the successful sales tax campaign in Sumner County to build a Cowley College Campus in Wellington and how they are meeting and impacting businesses workforce needs in the region.

Cowley College focused on: Student Success, Value People, and Student/Stakeholder Needs, Technology Infrastructure, Fiscal Responsibility, and Planning and Leading.

Numbers:

- 1) More than 600 Degrees and Certificates in 2015/2016 (completion rate of more than 30% - 9% is the approximate national average)
- 2) Most Declared Major: Science and Pre-professional (27%)
- 3) Second Most Declared Major: Humanities and Business/Computer Sci (17%-18%)
- 4) 46% of credits are taken from students of Sedgwick County
- 5) 27% of credits are taken from students of Cowley County
- 6) 60% of student body is comprised of women
- 7) Approximately 5,000 unduplicated headcount all locations
- 8) Approximately 2,000 non-credit seeking students all locations

Discussion of expanding into Sumner County

1) Local Area Interest- 1.5 years ago

- a) Business and Industry
- b) Educational Organizations
- c) Economic Development
- d) Local Dignitaries

2) Required Service Area of the College

Cowley, Sumner, and Western Chautauqua Counties

Cowley College visited/surveyed: 1) Business and Industry, 2) School Professionals, 3) City/County Officials, 4) Civic and Economic Organizations, 5) Cowley College Colleagues with prior experience, 6) High School Students, 7) Adult Learners.

What did they learn?

1) Respondents: 700+ High School Students, 131 Local Professionals, and many focus groups, more than 1,000 total respondents

2) High School Students: Most important factors in deciding a job: Enjoy the job (98%), get a good job in 1-2 years (96%), and staying close to family and friends (80%).

3) Adult Learners: a) Preferred location of a Cowley College Site: Wellington – 74%. Most important factors in deciding a job: Enjoy the job (99%), get a good job in 1-2 years (97%), being able to advance (95%), staying close to family and friends (93%).

Wellington Campus Academic Programs: Agricultural Studies (New), Machining, Mechatronics, OR Manufacturing Tech (New), Fire Science and First Responders, Education/Teaching, Information Technology/Computer Science (New), Transfer Degrees (General Education)

ROI Notes: Project 3,000 new graduates &

2,040 new/retained citizens in Sumner County

4. Adjourned at 2:10pm

Board Members and Alternates

Mayor Shelley Hansel, Wellington
Council Member Tom Keil, Derby
Mayor Terry Somers, Mount Hope
Mayor Vince Haines, Eldorado
Council Member Gil Burgan, Moundridge
Commissioner Ron Hirst, Reno County
Commissioner Mike Wheeler, Butler County
Council Member Carl Koster, Cheney
Council Member Diane Wynn, Bel Aire

Commissioner Chip Westfall, Harvey County
Commissioner Dave Unruh, Sedgwick County
Bob Conger, Kechi
Anthony Swartzendruber, Harvey County
Randy Frazer, Moundridge
Bob Myers, Newton
Shane Shields, Wellington
Stacy Davis, Sumner County Economic Development

Guests/Presenters

President Dennis Rittle, Cowley College
Council Member Bill Butts, Wellington
Jennifer Heersche, Workforce Alliance

Heather Denker, Greater Wichita Partnership
Commissioner David Dennis, Sedgwick County

Staff

Keith Lawing, REAP
Marla Canfield, REAP

Paula Downs, WSU
Craig Crossette, WSU

Item:

New Membership and Member Recognition

Analysis:

New membership submission for associate membership from John Waltner and SCKEDD.

- John Waltner, former chair of REAP, Mayor of Hesston for over 20 years, and Harvey County Administrator has submitted an application for associate membership.
- South Central Kansas Economic Development District (SCKEDD) has submitted an application for associate membership.

Recommended action: approve John Waltner and SCKEDD for associate membership.



WICHITA STATE
UNIVERSITY

HUGO WALL SCHOOL
OF PUBLIC AFFAIRS

*Public Policy and
Management Center*

Item 4.A

REAP: STRATEGIC PLAN UPDATE

JULY 3, 2017

PREPARED BY

WICHITA STATE UNIVERSITY
Hugo Wall School of Public Affairs
Public Policy and Management Center

Misty R. Bruckner, Director
Sean Sandefur, Graduate Assistant
Craig Crossette, Graduate Assistant

BACKGROUND AND PURPOSE

In response to a request from the Regional Economic Area Partnership (REAP) of Southcentral Kansas, the **Public Policy and Management Center (PPMC) at Wichita State University's Hugo Wall School** is assisting REAP with a planning and visioning process resulting in a strategic plan to guide the organization in the next two-three years. The following is an updated report on activities and findings.

METHODOLOGY

The PPMC first conducted stakeholder interviews with REAP members and leaders from other regional organizations. Those informed interviews provided the foundation for the summary today. (*See Attachment A for list of interviews.*) A full report will be developed on the interviews and available by the July 20th full board meeting, while this report provides a summary or highlights of original findings. In addition, a one-page summary of the recommendations from the organizational assessment completed in 2013 is provided (*Attachment B*), as well as a draft matrix of regional organizations serving South Central Kansas (*Attachment C*).

RESULTS

The following provides a summary of most often heard responses or themes from the stakeholder interview questions:

1. Regionalism what is working ...tangible examples?

- Improved connections in the region through Blueprint for Regional Economic Growth (BREG)
- Enhanced technical support: Greater Wichita Partners (GWP) more willing to assist others in the region
- Involved private industry through BREG
- Developed Export Plan
- Established mayors' meetings
- Increased involvement of City of Wichita leadership
- Involved WSU as a significant player with Innovation Campus, BREG, etc.
- Increased regional pride

2. What are the challenges with regionalism...tangible examples?

- Operate in silos as communities and organizations
- Lack involvement of elected leaders; difficult for elected officials to participate
- Resist "Wichita Region" as identity for region; perception that regionalism threatens community identity and independence; No designated "regional area" brand or name
- Lack trust among partner organizations or cohesiveness; question of "who" represents region
- Lack involvement of counties as regional partners
- Struggle with rural v. urban mentality

- Lack understanding of different roles and activities of regional organizations
- Challenge with volume of meetings; difficult for people to attend
- Need bold leadership of support
- Need to quit asking “what happens if we do something; start asking what happens if we do not”
- Lack results that are defined and communicated
- Need to use BREG as a guide, but unclear who is leading on BREG or results

3. What do you think REAP is doing well?

- Networking for those that attend
- Big picture items (Export Plan, BREG) brings others to the table
- Stable in last few years
- Staff is professional, diligent and care about bringing the region together
- Good partners (WAMPO, WSU, Export, BREG, etc.)
- Good people involved with the organization

4. Where do you think REAP is lacking?

- Define purpose and direction
- Determine what REAP wants to achieve, how to measure and communicate. “Cannot just keep selling networking”
- Identify the “face of REAP”; greatly appreciate relationship with Workforce; REAP needs its own identity and has been an issue for many years
- Advocate for region at the state and federal levels; Not as strong on legislative issues as in the past
- Define policy issues, as done in the past: Affordable Airfare, utility rates, water rights (Need to commit to large policy issues that move the region forward)
- Communicate return on investment (ROI); “other organizations can provide networking and education for less cost”
- Identify and address why others do not engage: lack of value, time and convenience
- Focus on role of local governments

5. What do you think REAP’s role is in the regional conversation?

- Lead public policy conversations impacting region. Need to be task-driven to bring staff together to make progress on issues, examples might include:
 - Utility Rates
 - Long-term water plan
 - Landfills
 - Sewage treatment plans
 - Quality of life issues
 - Emergency services (EMS, Fire)
 - Infrastructure
 - Policies impacting businesses: regulations; duplicative processes
- Provide research and educational opportunities:
 - Policy issues

- Issues at the state
- Elected leadership
- Professional development
- Regional surveys
- Ensure networking opportunities among elected leaders and staff from communities
- Advocate for region at the state and federal level
- Enhance communication with local elected officials and communities; provide conduit to other levels of government
- Ensure BREG as the guide; REAP should lead the policy issues where government can support economic development

6. There has been some buzz about the name of REAP and does not really reflect the work or role of REAP. What are your thoughts about changing the name?

- Define purpose first (*mixed results on name change*)
- Unite region: *“Burn the REAP Flag. Burn the BREG flag and find what brings us together.”*

PURPOSE OF REAP

The initial conversation at the REAP Executive Committee to have a strategic planning process focused on what is the purpose of REAP. While not comprehensive or exclusive, here are the most commonly articulated and supported purposes of REAP:

1. Connect local government elected leadership, staff and residents in the region
2. Advocate for the South Central Kansas region to state government and federal government; “provide the regional voice”
3. Support regional economic development initiatives led by GWP, BREG and others (*Be the connection to local governments and address local government activities that can support the work of these initiatives.*)
4. Lead regional initiatives impacting local governments
5. Establish REAP as the “go to place for regional conversations” through regular and multifaceted communication, events and results-oriented activities
6. Provide research, professional development and facilitation on critical issues impacting local governments in our region

IMPORTANT QUESTIONS FOR REGIONALISM

During the interview process unanswered questions or issues were identified that are important for REAP and leaders from other regional organizations to address in the future. Those questions include, but are not limited to, the following:

1. ***Start with Why:*** *Why do we care about regionalism? Why do we care if there is coalition of local governments?*
2. ***Vision:*** *What is regional vision and what do we want to accomplish? What are the specific outcomes we want to see for REAP? What are tangible activities/goals? How are we accountable?*
3. ***Commitment of Leadership for Change:*** *Do we have enough desire to change to act differently? What are the expectations?*
4. ***Conversations:*** *How do we improve communication and conversation among regional organizations and direct contact with communities?*
5. ***Areas of Excellence:*** *Who does what well in regionalism; what is their role; what are we willing to change? How does REAP lead or support?*
6. ***Staffing:*** *How should REAP be staffed? What are the roles, skills, and deliverables?*

NEXT STEPS

The following are the proposed next steps in the process:

- Review stakeholder interview summary at the July 20th Board Meeting;
- Solicit feedback on the purpose of REAP as identified in the report at the July 20th Board Meeting;
- Create a small group of executive board members, elected leaders, managers and possibly external stakeholders to answer questions and develop draft strategic plan;
- Review draft plan with Technical Advisory Committee (TAC);
- Present draft plan to Executive Committee; and
- Present draft plan to full REAP Board of Directors.

Attachment A of Report:

Stakeholder Interviews

1. Greater Wichita Partnership
2. Greater Wichita Chamber of Commerce
3. Senator Susan Wagle (not completed)
4. Representative Brandon Whipple (not completed)
5. Sedgwick County Manager Michael Scholes and County Commission Chairman David Unruh
6. Sedgwick County Commissioners David Dennis and Michael O'Donnell
7. Sedgwick County Commissioners Jim Howell and Richard Ranzau
8. WAMPO
9. Kanas Global Trade Services
10. REAP Executive Committee
11. BREG Representative, Jeff Lackey
12. TAC Focus Group
13. TAC Leadership, Kathy Sexton and Bob Layton
14. WSU, Andy Schlapp
15. Andover representatives
16. Hutchinson representatives
17. Harvey County/City of Newton representatives
18. City of Wichita, Council Member Pete Meitzner
19. Sedgwick County Association of Cities (SCAC): City of Wichita Council Member/SCAC Chair James Clendenin and Laura Rainwater (SCAC staff)
20. Sherdeill Breathett – South Central Kansas Economic Development District (SCKEDD)

Regional Economic Area Partnership Organizational Analysis Issues



Management
Partners 

May 2013

Project Purpose

To conduct an assessment of REAP to
identify opportunities for
improvement.

Management
Partners 

Methodology

- Assess current conditions of REAP using a strategic methodology of identifying and understanding organizational strengths, weaknesses, opportunities, and threats (SWOT).
- Review relevant documentation describing the history and performance of REAP, including:
 - Prior project reports;
 - Proceedings of various conferences;
 - Minutes of Executive Committee and functional work committee meetings;
 - Budgets and financial statements; and
 - Contracts with various agencies.



Methodology

- Interviews with REAP staff and leadership:
 - Representatives of each member government;
 - Officers and members of the Executive Committee;
 - Area city and county managers;
 - Staff of the Hugo Wall School of Public Affairs, Wichita State University; and
 - Staff of the Community Sustainability Grant program.



Principal Observations

- REAP has a long, well-established history of achieving projects of important value to local governments in south central Kansas.
- Recent changes in leadership positions, combined with a loss of initiative in key program areas lead to the conclusion that now is a good time to step back and assess overall effectiveness.
- The support from the Hugo Wall School of Public Affairs has enabled REAP to operate effectively and efficiently, and REAP may gain from the resources of other programs within Wichita State University.



Strengths

- REAP has a long, well established history of achieving projects of important value to local governments in south central Kansas.
- Interviewees most commonly cited information exchange about common issues, with a regional focus as the primary value of REAP.
- Interviewees described the recent Water Conferences as an example of meaningful regional policy discussion.
- The Community Sustainability grant program affords a strong opportunity for broad engagement in regional issues.



Strengths

- The support from the Hugo Wall School of Public Affairs has enabled REAP to operate effectively and efficiently.
- There is strong interest in redefining the role of REAP and reinvigorating the organization.
- REAP has begun to think more strategically, with the adoption of a strategic plan.



Weaknesses

- There is a prevailing feeling that REAP has suffered from a lack of effective management leadership for several years.
- The organization is perceived as an organization for elected officials, to the exclusion of other public officials who could bring strength to the organization.
- REAP has not responded effectively to public policy initiatives that weaken its operating base and challenge its political legitimacy:
 - Many interviewees expressed dissatisfaction with REAP's legislative lobbying efforts.
 - There does not appear to have been an effective counter presentation to opposition to the Community Sustainability program.



Weaknesses

- The lack of a coordinated response to public challenges of the Community Sustainability grant program has led to additional division within REAP:
 - The political debate over the grant program seems to be causing an unwillingness to take “ownership” of the initiative.
 - Some interviewees questioned the validity of the program and REAP’s role.
- The merger of the Water Committee has not always been comfortable, resulting in some organizational dysfunction.
- The REAP strategic plan could better serve to provide operating focus on the most important regional issues.



Weaknesses

- The role of the Economic Development Committee does not appear to be well defined, relative to the economic development capabilities and initiatives of the larger governments in the area.
- Linkage to the economic drivers of the local region through other quasi-public and non-profit agencies could be strengthened.
- Review of Board and committee minutes seem to focus more on procedural and technical matters than on the discussion of policy issues.
- REAP financial support and management require improvement.



Opportunities

- Current staff vacancies and the loss of initiative in key program areas afford the opportunity to reassess effectiveness.
- The vast majority of persons interviewed confirm the need for REAP as a regional forum.
- A key opportunity is the potential to rethink, and refine REAP's strategic direction.
- REAP may gain from the resources of other programs within Wichita State University.
- The future strength of REAP can be enhanced by broader engagement with other public and non-profit sectors.



Threats

- Loss of the Aviation grant program administrative revenue will reduce the operating budget by \$25,000 per year.
- The possible loss funding for executive support for the Workforce Alliance would reduce the operating budget by \$17,000 per year.
- Continued decline in REAP could lead the University to reconsider both its sponsorship of REAP and its highly favorable support contract.
- Continued loss of membership will weaken both the political power base of the organization and further reduce operating revenues.



Conclusion

- REAP has an effective history on which to build
- The future success of REAP can be enhanced through strategies which will:
 - Better define the organization and roles
 - Clarify and strengthen engagement processes and policy focus
 - Broaden participation in the functions of REAP
- Next steps include:
 - Prepare recommendations to take advantage of opportunities for improvement
 - Present the recommendations to the leadership and membership of the organization
 - Develop an implementation plan



Attachment C

**DRAFT
7.3.17**

Craig Crosse, Graduate Assistant

Regional Economic/Local Government Organizations												
	Purpose/Mission	Activities						Target Audience	Membership	Outcomes	Geographic Boundaries	
		Promotion	Training	Information Exchange	Networking	Strategic Planning	Regional Advocacy					
1	SCAC – Sedgewick County Association of Cities The Sedgewick County Association of Cities (SCAC), as a coalition of municipal officials, seeks to improve the quality of life in Sedgewick County through effective government. SCAC advocates for municipalities as the official voice of municipal government in Sedgewick County.							Incorporated Cities, their elected officials, appointed personnel, and area legislators. Other governmental organizations.	All elected and/or duly appointed officers of any incorporated city of the 1st, 2nd or 3rd Class are eligible members. \$100,00/year/City.	Trainings, networking, tours, forums & collaborations.	Sedgewick County	
2	REAP Guide state and national actions that affect economic development in the region and to consider and adopt joint actions among member governments that enhance the regional economy.							State and local governments, companies, nonprofits, economic development entities, individuals, and other interested parties.	Open to any city or county in South Central Kansas. Specific units of government outside of the above defined region on approval of a two-thirds vote of the members. Cost based on population for city/county members. \$250/associate members.	Affordable airfares, workforce development, water supply, highway funding, and transportation, emphasizing the South Central Kansas region to state and national elected officials. Brookings Global Cities Exchange Program (GCX), Kansas Affordable Airfares Program (KAAP), and Blueprint for Regional Economic Growth (BREG).	Including but not limited South Central Kansas.	
3	WAMPO The mission of WAMPO is to act as the lead independent agency for coordinating priorities of regionally significant transportation investments in rail, road, highway and transit as well as bicycle and pedestrian facilities.							WAMPO member communities and State and Federal partners	City, county, regional, state, and federal planning partners. Membership dues based on tiered jurisdictional assessment fee schedule.	Move 2040, Transportation Improvement Program (TIP), Unified Planning Work Program (UPWP), Public Participation Plan (PPP), and Vaipool.	22 cities, three counties located in south central Kansas	
4	PPMC/LMG/WSU The Center has been responsible for advancing excellence in public service by providing professional development, policy and applied research, and technical assistance and consultation to government and nonprofit entities							Government administrators, elected officials, nonprofit organizations and community members.	Clients are State of Kansas, Local governments, neighborhood based organizations (NBOs), and nonprofits.	Community Engagement Initiative, City Clerks and Municipal Finance Officers Association of Kansas Conference, Wichita Police Department Organizational Assessment, and South Central Kansas Prosperity Plan Regional Citizen Survey	Kansas	
5	BREG -Blue Print for Regional Growth The purpose of BREG is to grow the region's economy, leading to more jobs and a better quality of life for our citizens.							Businesses in the BREG region of south central Kansas	Butler, Cowley, Harper, Harvey, Kingman, Marion, McPherson, Reno, Sedgewick, Sumner Counties	Regional initiatives for: Innovation, Workforce, Logistics, Communication, and Exports	South central Kansas	
6	Greater Wichita Partners Efforts aimed at making our region more competitive in job creation, talent attraction, capital investment, and community growth.							South central Kansas	Butler, Cowley, Harper, Harvey, Kingman, Marion, McPherson, Reno, Sedgewick, Sumner Counties	Blueprint for Regional Economic Growth (BREG), Business Education Alliance, Entrepreneurship Task Force, and Perceptions Task Force.	South central Kansas	
7	Workforce Alliance/Chief Elected Board The Workforce Innovation and Opportunity Act (WIOA) establishes Local Workforce Development Boards (LWDB) which connect employers and job seekers together to strengthen the local economy.							Local Businesses and Residents	Local Businesses	Youth Employment Project (YEP), Kansas Advanced Manufacturing Program (KAMP), and community outreach	Region: State of Kansas	
8	SCKEDD -South Central Kansas Economic Development District To provide professional leadership and technical assistance in finance packaging, advice and procedures to individuals, companies and government agencies for the purpose of stimulating the economy within our 14-county area.							Citizens, companies and government agencies	14-county district	Loan programs, grants, strategic planning, Community Development Block Grants (CDBG), and Home Housing Rehabilitation Program.	South central Kansas	